

# HENRY HILLENMEYER

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## QUALIFICATIONS SUMMARY

Energetic, seasoned executive with 30 years of experience as Chief Executive Officer, Chairman, and/or President of a variety of companies, largely in the restaurant business. Proven skills in building competitive, inspired management teams in difficult circumstances. Sophisticated in financial matters, negotiations, and Chapter 11 turnarounds.

## SELECTED ACHIEVEMENTS

- Guided a \$100mm public company through a successful Chapter 11 reorganization
- Guided a restaurant management owner/operator through a successful Chapter 11 reorganization upon the former chairman's departure
- Converted a resume collection firm's service to an on-line business; led firm's joint venture with the world's largest radio station owner
- Repositioned a bankrupt computer leasing company with current liabilities of \$1.6mm and debt of \$6mm into a profitable new business
- Consolidated an over-expanded restaurant chain

## PROFESSIONAL EXPERIENCE

**MUSIC CITY FLATS dba URBAN FLATS, Nashville TN** **Jan. 2009 to present**  
*President* of this franchisee company which opened the first Urban Flats Flatbread and Wine Company restaurant outside of Florida & Georgia.

**COMPASS EXECUTIVES** **2006 to present**  
*Senior Adviser* of this organization of C-Level Executives who provide management consulting, interim management and leadership development.

**FOOD & BEVERAGE INDUSTRY CONSULTANT, Nashville, TN** **2004 to present**  
Advises clients in all aspects of managing and operating businesses in the food and beverage industry.

**COOKER RESTAURANT CORPORATION, Nashville, TN** **1999 – 2004**  
*Chairman & CEO* Brought in by this \$100mm public company's board of directors to save the company which had \$85mm of debt it could not serve in the hands of four banks' special assets sections. Guided the company through successful Chapter 11 reorganization, emerging with \$34mm of debt, 33 restaurants with sales of \$67mm, and all with positive cash flow.

**SKILLSEARCH CORP./CAREERHIGHWAY.COM, Nashville, TN** **1995 – 1999**  
**Chairman & CEO** Oversaw this company's resume collection service conversion to an online resume database enabling employers to locate candidates through alumni associations; led the firm's joint venture with Clear Channel Communications, Inc.

**SOUTHERN HOSPITALITY CORPORATION, Nashville, TN**  
**& WOMCO, INC., Nashville, TN** **1981 – 1994**  
**Chairman, President & CEO** 1988 – 1994  
**President & Director** 1983 – 1988  
**Executive Vice President & Director** 1982 – 1983  
**Executive Vice President & Director (Womco)** 1979 – 1982  
 Guided Southern Hospitality, an owner/operator of full service restaurants (Ireland's Tempo's, Cooker) and chain restaurants (Mr. Gatti's, Wendy's) and Womco, Southern Hospitality's second largest stockholder, through years of growth, and Chapter 11 reorganization after the former chairman left due to an ill-advised leveraged acquisition.

**IRELAND'S RESTAURANTS, Nashville, TN** **1974 – 1980**  
**Director** 1974 – 1980  
**President** 1974 – 1978  
 Responsible for consolidating this chain after overexpansion, from 25 restaurants & \$10mm in sales to 10 restaurants and \$6mm in sales; predecessor to Southern Hospitality Corp.

**CBM, Inc., Cleveland, OH** **1968 – 1974**  
**Chief Executive Officer** 1970 – 1974  
**President & Director** 1970 – 1972  
**Vice President** 1968 – 1970  
 Responsible for relationships with venture capitalists on the board of this computer leasing, education & consulting company; took the company from bankruptcy to a \$2mm, profitable reconfigured state and local government computer systems design business.

### COMMUNITY

**Junior Achievement of Middle Tennessee, Inc.,** Board Member (1985 – present)  
**World Presidents' Organization,** Member (1993 – present)  
**International World Presidents' Organization,** Board Member (1998-2004)  
**Harding Academy,** Board Member (1990-1995)  
**St. Andrews (Middletown, DE) School Alumni Corporation,** Board Member (1988-1992)  
**Yale Club of Middle Tennessee,** President (1980's)  
**Tennessee Special Olympics,** Board Member (1980's)  
**Boys Clubs of America,** National Associate (1980's)  
**Tennessee Society to Prevent Blindness,** Board Member (1980's)

### EDUCATION

BA, Yale University