

MARY HUSTON MCLENDON

Compass Executives, LLC
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QUALIFICATIONS SUMMARY

Proven track record of more than 25 years as a key executive in Nashville's premier industry of healthcare. Strong background in network, facility and operations planning for healthcare facilities and systems. Proven expertise in strategic planning, business development, operational improvement and relationship building. Key strengths include market analysis, demand forecasts, strategy development and competitive positioning for organizations. Skilled in medical staff relationship-building and in board governance issues.

SELECTED ACHIEVEMENTS

Strategic Planning

- Directed development and implementation of strategic initiatives, including mergers and consolidations, for a range and size of organizations
- Oversaw team building and relationship development with medical staff and hospital leadership to facilitate the identification and implementation of strategic initiatives, goals, benchmarks, and timelines

Business Development

- As President and CEO, expanded company's client base from a few proprietor-owned hospital companies to a 50% proprietor-owned/50% not-for-profit hospital client base of 60+ healthcare organizations.
- Successfully developed alliances with architectural firms, construction companies and other entities serving the health care market

Operational Improvement

- Completed operational and facility planning projects for acute, tertiary and outpatient health care facilities of all sizes

Relationship Building

- Successfully identified key stakeholders to serve as members of core planning teams, with roles and responsibilities to oversee planning process management, communication, and timelines

PROFESSIONAL EXPERIENCE

COMPASS EXECUTIVES, LLC **2006 to present**
Senior Adviser of this organization of C-Level Executives who provide management consulting, interim management and leadership development.

THE CENTRE FOR HEALTH CARE PLANNING, Nashville, TN **1992-2005**
President & CEO Owned and managed this consulting group that specializes in network, facility, and operations planning for healthcare facilities and systems throughout the U.S. Responsible for all aspects of the business including strategic planning, business development, operations, and relationship building

CENTENNIAL MEDICAL CENTER, Nashville, TN **1988-1992**
Director, Strategic Planning Primary coordinator of this HCA flagship hospital in consolidating patient care services at three HCA facilities into one entity. Oversaw operational planning for service line location & facility planning for replacement facility and responsible for major renovations at existing facilities. Required extensive medical staff, facility leadership, and patient care interaction

TWO NURSE STAFFING FACILITIES, Boca Raton, FL & Nashville, TN **1986-1988**
Responsible for contracting with hospitals to provide temporary nursing staff

INDUSTRY & COMMUNITY INITIATIVES

American College of Healthcare Executives, Fellow

EDUCATION

BA, University of South Carolina
MBA, University of North Carolina
MS, Health Services Administration, University of St. Francis